



**NATURAL RESOURCE PARTNERS L.P.**

# Simmons Energy Conference 1x1 Presentations with Investors

**Las Vegas, NV**

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## Forward Looking Statement

The statements made by representatives of Natural Resource Partners L.P. (“NRP”) during the course of this presentation that are not historical facts are forward-looking statements. Although NRP believes that the assumptions underlying these statements are reasonable, investors are cautioned that such forward-looking statements are inherently uncertain and necessarily involve risks that may affect NRP’s business prospects and performance, causing actual results to differ from those discussed during the presentation.

Such risks and uncertainties include, by way of example and not of limitation: general business and economic conditions; decreases in demand for coal; changes in our lessees’ operating conditions and costs; changes in the level of costs related to environmental protection and operational safety; unanticipated geologic problems; problems related to force majeure; potential labor relations problems; changes in the legislative or regulatory environment; and lessee production cuts.

These and other applicable risks and uncertainties have been described more fully in NRP’s most recent Annual Report on Form 10-K/A or Quarterly Report on Form 10-Q. NRP undertakes no obligation to publicly update any forward-looking statements, whether as a result of new information or future events.



# Coal Markets





# Coal Garner 29.4% of 2009 World Energy Consumption

2009 - Global primary energy consumption declined 1.1%

- Largest decline since 1980

29.4 % - Coal's share of world energy consumption in 2009

- The highest since 1970
- Remained essentially flat with 2008 while oil and natural gas both declined

Three largest global consumers of coal in 2009

China – 47%

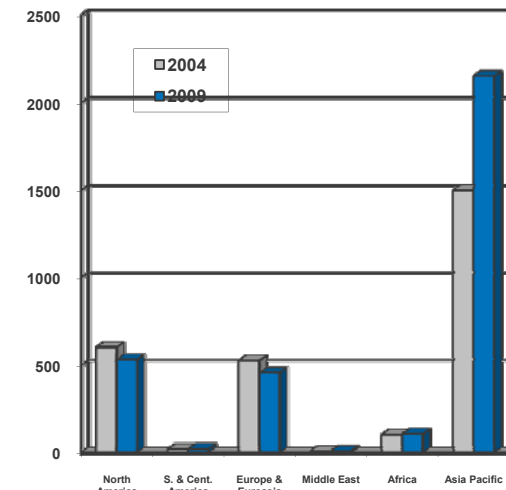
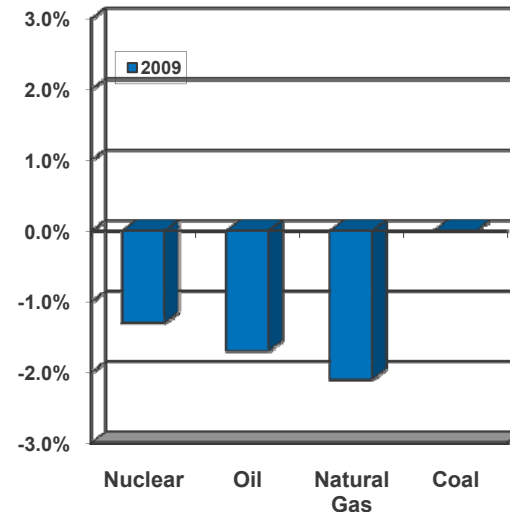
U.S. – 15%

India – 7%

Global coal consumption increased 25% between 2004 and 2009

China increased ~53%

India increased ~36%

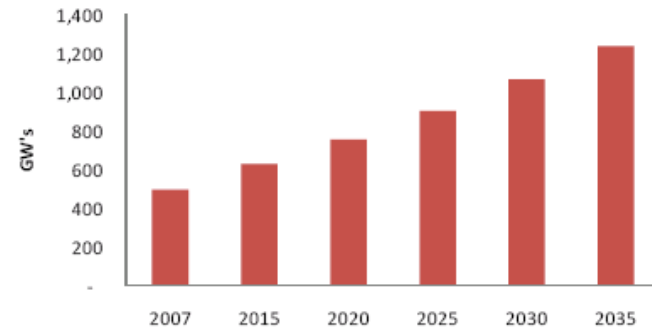




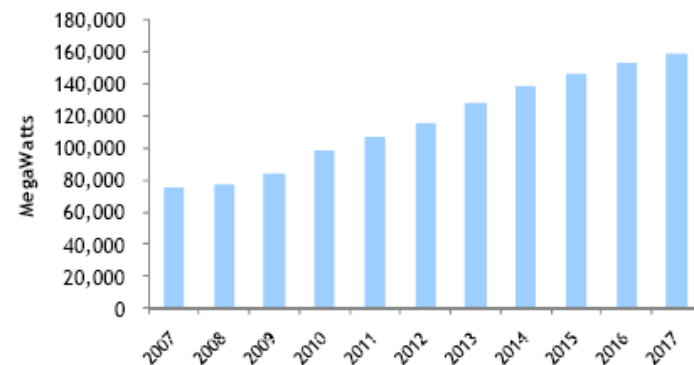
# Growth Fueled by Power Generation Build-out

- China building coal-fired power plants at rapid pace
  - 130 GWs coming online in the next 5 years
  - 450-500 MM tons of annual incremental steam coal demand by 2015
  - Another 125 GWs expected online by 2020
  - Increase in demand from current levels of ~20% and ~6 respectively
- India is poised to nearly double its current coal generation fleet by 2017.
  - 75 GWs under construction today
  - 250 MM tons of incremental annual steam coal demand by 2017
  - Increase of ~40% from current levels

China Coal Fired Power Generation Capacity (GW)



India Coal Fired Power Generation Capacity (MW)



Source: India Central Electric Authority, Tudor, Pickering, Holt & Co.



# Coal's Ever Growing Role

Population of Countries that depend on coal for at least 40% of electricity

2,361 Million



1990

3,002 Million



2010

4,113 Million



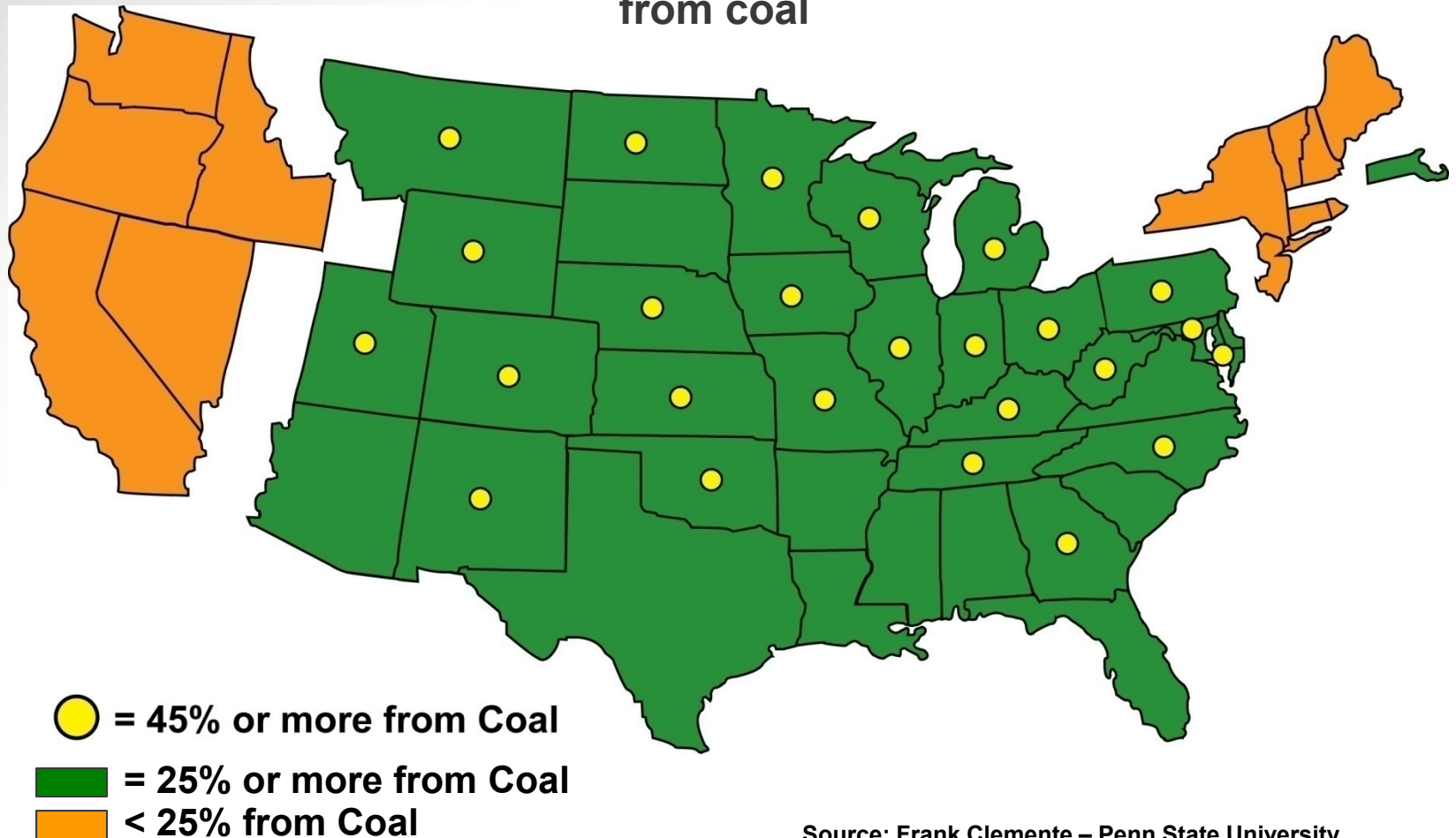
2030



# Coal-Fired Electricity Generation in the U.S.

36 states obtain at least 25% of their electricity from Coal and  
25 states receive at least 45%

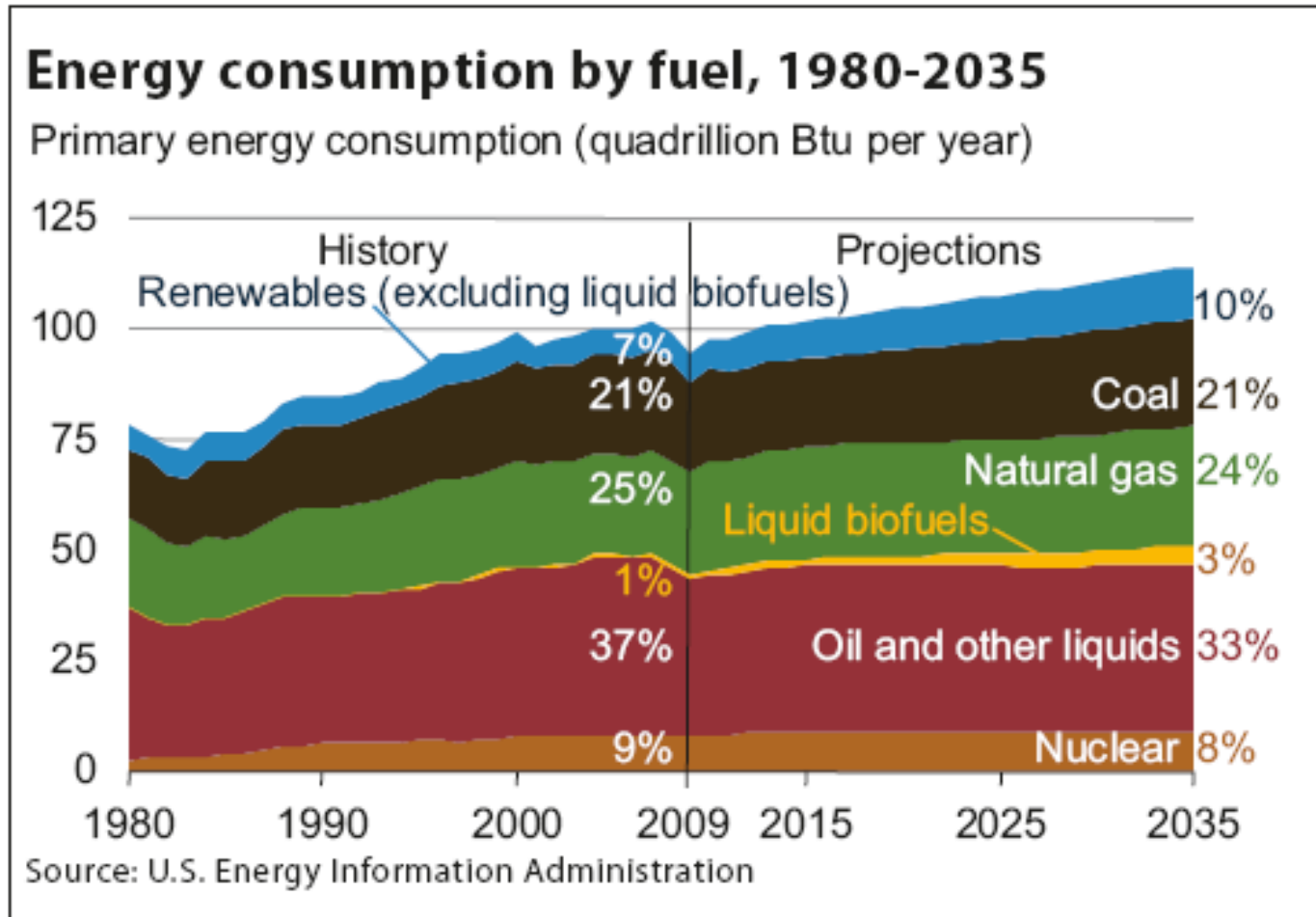
Over 217 million people (71%) receive at least 25% of their power  
from coal





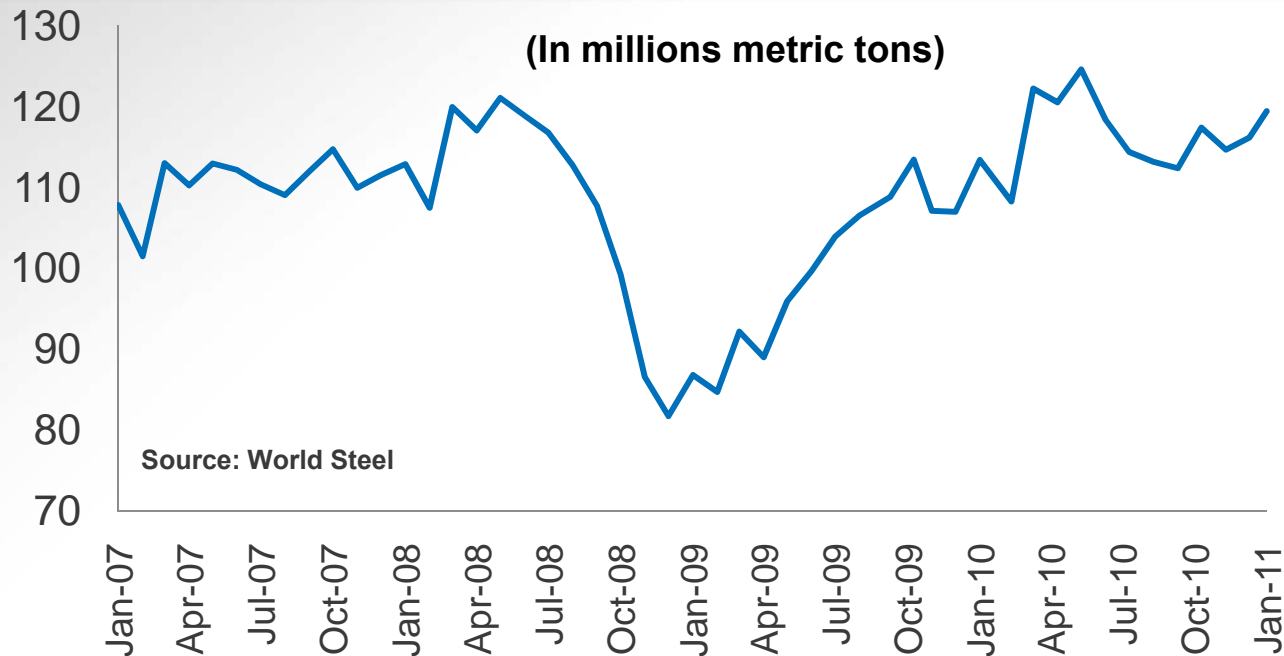
# Coal to Maintain Share of Energy Consumption

EIA projects that coal will maintain its share of energy consumption projected through 2035.





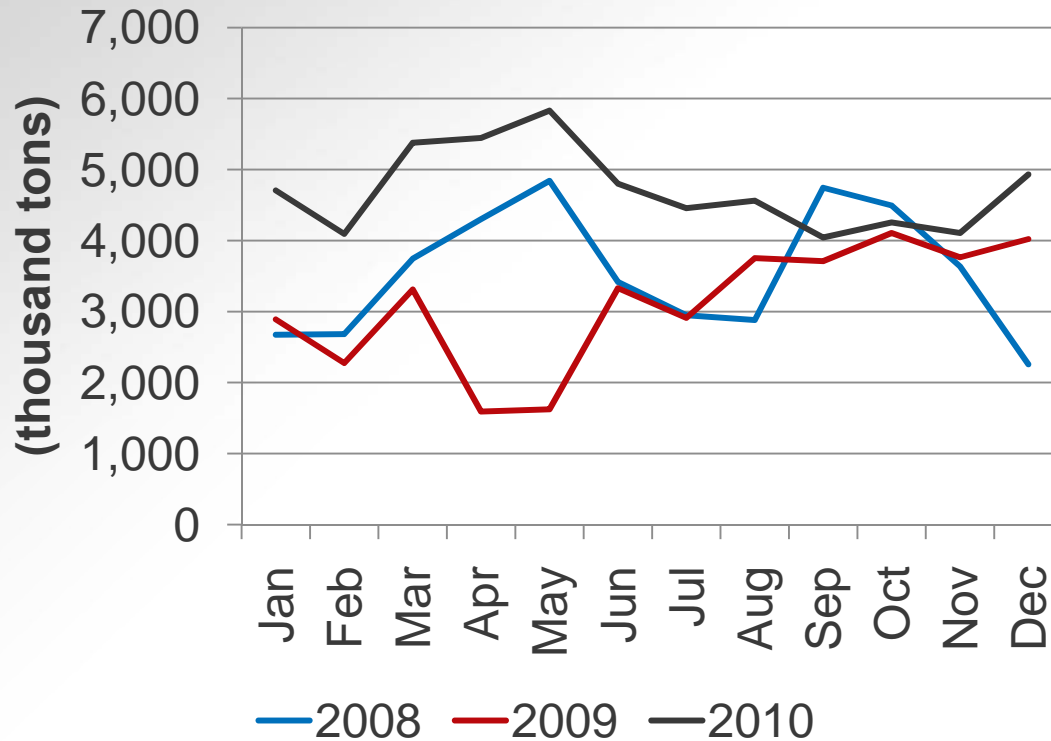
# Global Steel Production



- Monthly output in May 2010 the highest ever
- On a last twelve month basis, steel production up 16.2 % YOY, and 6.7% above the LTM ending Jan 08, the highest production recorded prior to the economic crisis.
- NRP expects production to continue to grow as economies around the globe improve.



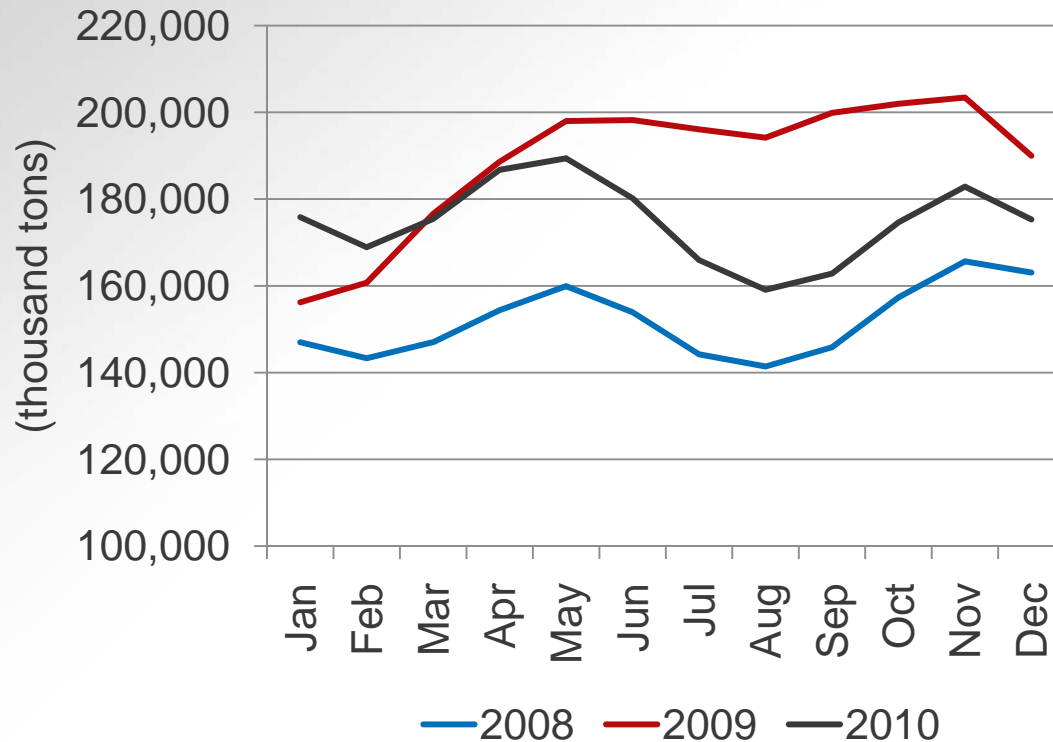
# U. S. Met Coal Exports - Monthly



- Met exports in December increased 23% over December 2009
- 14<sup>th</sup> consecutive month that met exports have increased over the same period the previous year
- Met exports for 2010 increased 51% over that of the 2009 period



# U. S. Electric Utility Coal Stockpiles Declining from 2009



## 2010 Stockpile levels

- Normal stockpile build going into the summer months
- Sharp drop in June July and August due to unusually hot weather
- Inventories at end of 2010
  - ~15 million tons or 8% lower than 2009 inventories
  - ~12 million tons over the 2008 level



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NRP





# Proxy for the Coal Industry

## A Proxy for the Coal Industry

- Landholding company
  - Lease reserves to coal mining companies
  - Receive royalty on tonnage sold based on a % of the gross selling price
  - No operating expenses
  - Nominal capital expenditures
- 5<sup>th</sup> Largest owner of Coal Reserves in the U.S.
- 2.3 billion tons of coal reserves (20% metallurgical and 80% steam)
- Over 70 lessees produce ~ 5% of U.S. production from NRP's over 200 leases
- ~ 20%-25% of all U.S. met production is produced from NRP's properties
- Three major coal producing regions plus Gulf Coast lignite
- 2011 estimated tonnage: 42-52 million tons
- Coal royalty accounts for approximately 74% of NRP's revenue stream
- Coal processing and coal transportation revenues account of ~8% of NRP's revenue

## Continue to Diversify Income Stream

- Infrastructure and Transportation
- Aggregate Royalties
- New mineral venture with International Paper
- Oil and Gas Royalties, Timber, Wheelage and other



## Poised for Growth

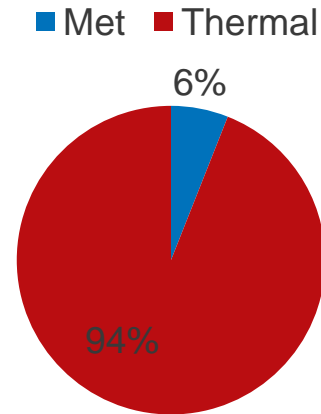
- **Improving Coal Market and growth in tonnage**
  - Met prices stabilized at significantly higher prices than 2009
  - Met market improving
  - Steam coal prices and demand increased over last year
  - NRP increasing Illinois Basin tonnage in 2011, 2012 and 2013
- **Growth in infrastructure and transportation**
  - Increasing throughput from increases in coal tonnage in Illinois Basin
  - New infrastructure assets in aggregates
- **Growth in aggregates**
  - In 2009 and 2010 acquired 6 properties for ~\$62 million
  - Combination of producing and greenfield projects
  - Providing growth in 2011 and beyond
- **New mineral venture with International Paper**
- **Further acquisitions opportunities due to lower cost of capital after incentive distribution rights eliminated**



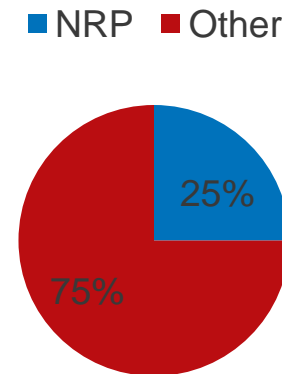
# NRP – Significant Metallurgical Exposure

- 20-25% of all the metallurgical coal produced in the U.S. is produced from NRP properties.
  - In 2006, it was as high as 30%
- Historically metallurgical coal has made up a significant portion of NRP’s coal royalty revenue
  - 22% to 33% of production
  - 29% to 40% of coal royalty revenues
  - Currently 33% of production and 39% of coal royalty revenues
- 14 lessees currently produce metallurgical coal from NRP properties
- Increases in metallurgical demand or prices can have a profound impact on NRP

U.S. Coal Production



NRP’s % of U. S. Met Production 5 year average





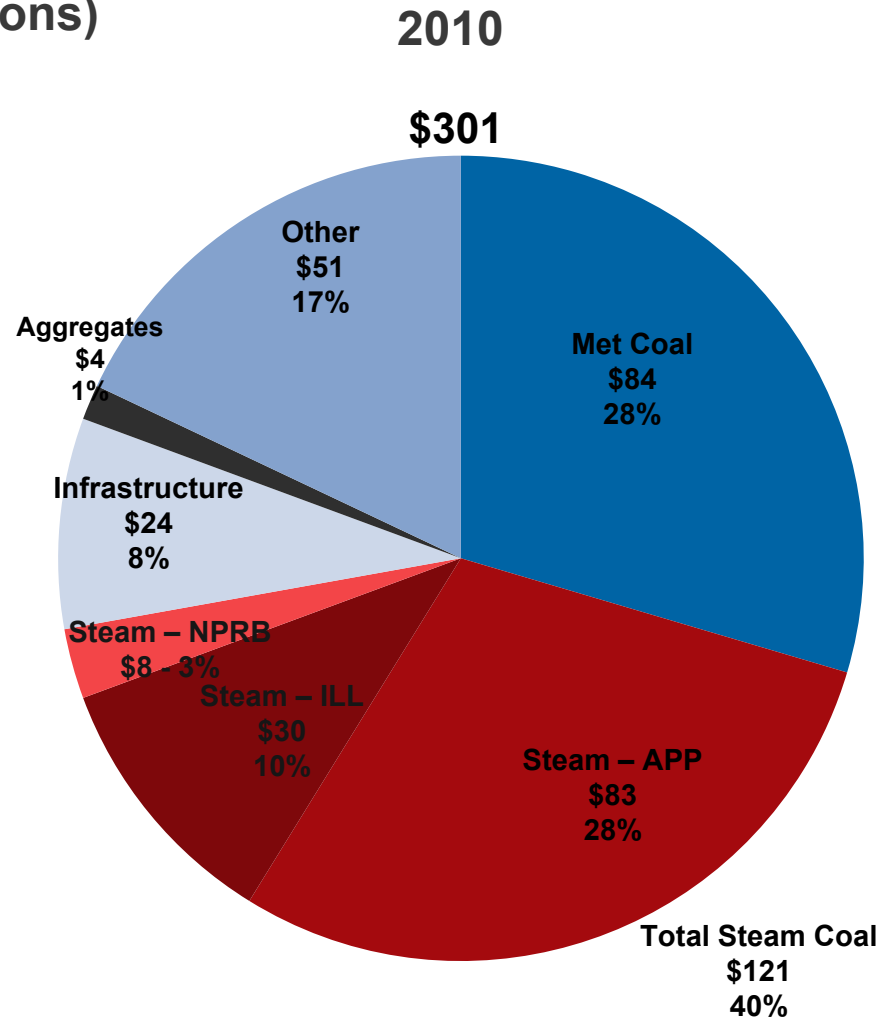
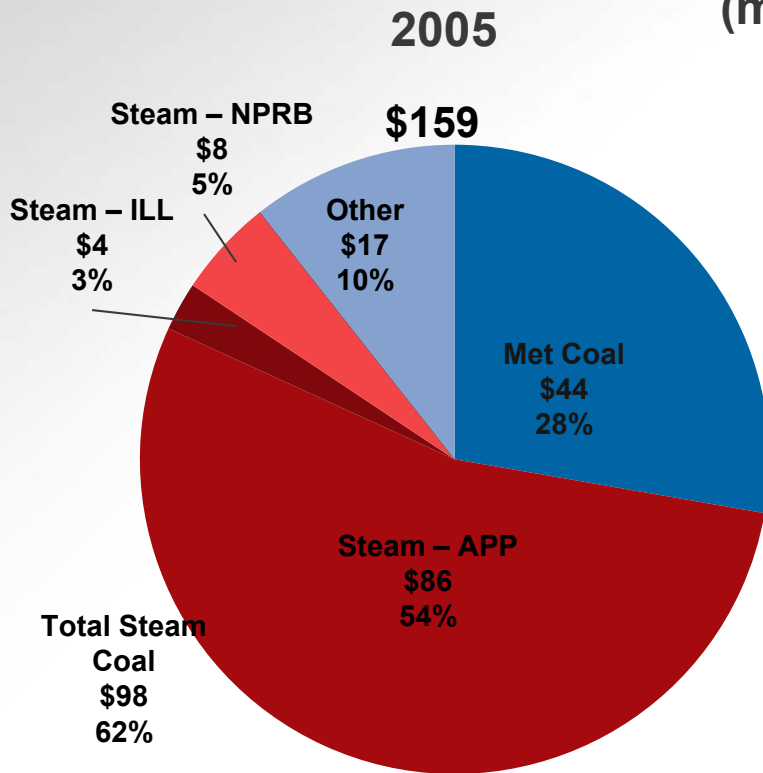
## NRP Proxy for Illinois Basin Growth

- In 2005 decided to increase exposure to Illinois Basin higher sulfur coal
- Production from Illinois Basin has increased from 5% of total production to 16% of total production today and is expected to grow significantly as production from recent acquisitions is brought on stream and continues to grow
- Have invested ~\$425 million in Illinois Basin assets with obligations to invest another \$80 million in the next 2 years
  - Deer Run – currently under construction should add 8-10 million tons when longwall is in full production
- Agreement with Cline Group affords opportunity to buy or have revenue generating assets on up to 3 billion tons of Illinois Basin coal
- Illinois Basin coal well situated
  - Additional scrubbers are being installed to handle the higher sulfur Ill Basin coal
  - Has transportation and BTU advantage over PRB coals
  - Much thicker coal seams than Appalachia with very low operating costs compared to APP



# Increased Diversification

## Revenues (millions)



Other includes: Oil and gas royalties, minimums recognized as revenue, override royalties, property taxes, timber, wheelage and other



## Growing Infrastructure Assets and Revenues

- **Infrastructure assets consist of processing and transportation assets**
  - First acquired in 3Q 2005
  - \$20 million or 8% of NRP's revenues in 2010 and growing
- **Processing**
  - **Coal**
    - Own 5 preparation plants and 3 rail loadouts
    - Located in Appalachia
  - **Aggregates**
    - Constructing a fine grind plant
    - Located in Indiana
- **Transportation Assets - Coal**
  - Own 2 beltline structures, 2 rail loops and a barge loadout
  - Located in WV, OH, and Ill



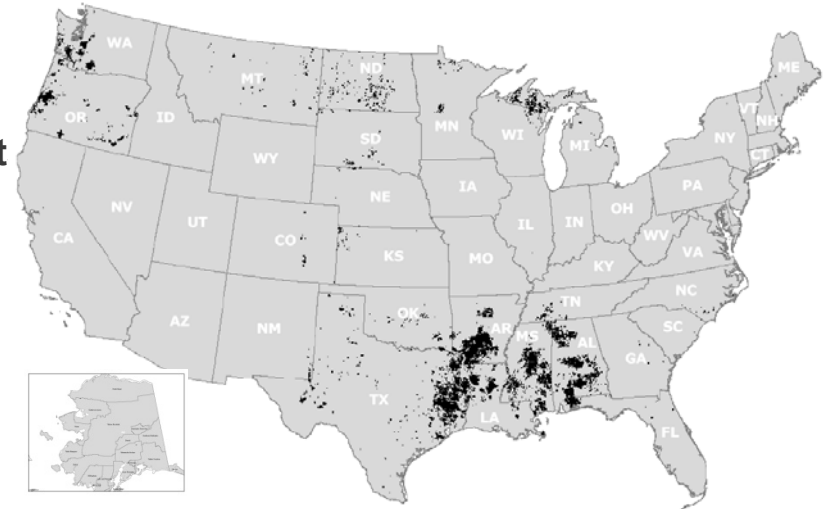
## NRP Aggregate Reserves

- **Aggregates currently account for less than 2% of revenues but growing**
- **Acquired aggregates in seven states**
- **Mineral venture BRP – June 2010 - includes currently producing aggregates in TN, SC, NC, ME and further development opportunities**
- **Georgia – June 2010 - Slate**
- **California - Apr 2010 - Silica sand reserves to be used for glass and special industrial mineral uses**
- **Indiana -Mar 2010 - Dolomite limestone reserves to be used for general construction aggregates near Chicago, IL and Gary, Indiana**
- **Arizona - Dec 2009 - Sand and gravel reserves near Tucson**
- **Texas - Jul 2009 – Limestone reserves to be used for general construction located strategically to the DFW area**
- **Washington - Dec 2006 – Sand and gravel reserves located on Puget Sound – Serve the greater Seattle/Tacoma area**



# New Platform for Growth – BRP Mineral Venture - > 7 million acres

- Formed venture with International Paper June 2010 BRP
- Own and manage ~7.4 million acres of mineral right previously held by IP
- NRP paid \$42.5 million and has annual cumulative preferred distribution of \$4.25 MM and 51% of any excess income
- Royalty based model similar to NRP other assets



	Current Income	Development
Oil and gas royalties	√	√
Coal royalties	√	√
Aggregate royalties	√	√
Cell tower royalties	√	
Coal bed methane		√
Geothermal		√
Water rights		√
Precious metals		√
Industrial minerals		√

~75% of properties are located in the Gulf Coast region with next largest region the Pacific Northwest



## Growth Opportunities - Acquisitions

- **Coal reserves and infrastructure**
  - From our sponsors – own 20 billion tons of coal reserves predominantly in Powder River Basin
    - Sponsor recently announced a lease of 731 million tons of coal reserves in Montana
      - development within the next seven to ten years
      - will be offered to NRP after the property is in production
  - From the Cline Group – own or control 3 billion tons of coal reserves in the Illinois Basin
  - Through the open market with our lessees and others in the coal industry
  - From the memorandum of understanding with Taggart Global – infrastructure
- **Aggregate reserves and infrastructure**
  - Looking at multiple opportunities
  - Developing reputation with brokers
  - Nationwide opportunities



# Highlights

- **Proxy for the coal industry**
  - Over 70 lessees and over 200 leases in three major producing basins
  - Heavily weighted towards metallurgical coal
    - ~ 20-25% of all U.S. production from NRP's properties
  - Growing Illinois Basin presence
- **Small but growing aggregate business**
- **Mineral venture encompassing > 7 million acres to provide long-term growth**
- **Demonstrated ability to grow asset base and distributable cash flow**
- **Well positioned for future growth via greenfield projects on NRP reserves, market recovery and coal, aggregate and infrastructure acquisitions**